

Evergreen Waste Services and Neighborhood Discount for McDaniel Civic Association

Dear McDaniel/Concord Manor Civic Association members, we have an important update about Evergreen Trash Services:

As of June 2026, we **only need 48 more residents from our neighborhood** to sign up with Evergreen Waste Services, so we can as a whole neighborhood qualify for the **ULTIMATE SAVINGS OF \$66/quarter for TRASH AND RECYCLING!!** This is the lowest cost for trash and recycling in all of New Castle County. This is how your Civic Association works for you and secures the best savings across the county.

We can achieve this, but we need to make sure the **48 new customers** sign up. We started this negotiation and agreement in April 2023, at that time, we needed 132 new customers to qualify for the first Phase of the Neighborhood Discount Program requirement. As of September 1, 2024, all the quarterly bills for **Trash and Recyclables became \$87/quarter**. If you also had yard waste services, then your total bill was \$111/quarter. It took us a little bit over a year to make this big difference. We are now closer than ever to achieving our ultimate discounted rate.

NEIGHBORHOOD DISCOUNT PROGRAM – Negotiated rates

(These rates will be valid if the 90% threshold has been achieved – only 48 more residents need to sign up – then all the customers in our neighborhood will achieve these rates.)

Type of Services	Neighborhood Discount Program <i>(applies equally to all residents after 90% threshold is achieved)</i>
Trash & Recycle Only	\$66
Trash, Recycle and Yard Waste	\$90 (\$66+\$24)

In our last bill, we all saw a slight increase in our rates. Evergreen Waste Services clearly explained their rate increases throughout their communities. Due to rising operational costs—including labor, parts, equipment, insurance, and fuel—they decided on a company-wide increase. They had not had a rate increase since **2022**, and in

reality because of our Neighborhood Discount Program negotiations, we actually realized a drop in our rates since 2023. Please note that the monthly rate has increased by **\$1** for each property.

Evergreen Waste Services firmly assured the President of McDaniel Civic Association that the **ULTIMATE DISCOUNTED RATE** as displayed in the above table has not changed, and once the needed customers sign up, regardless of the price increase we all experienced, the rate will drop to \$66/quarter for Trash and Recycling services. If you have yard waste service along with your trash and recycling, then your total will be \$90/quarter.

Thank you to all the Folks who have signed up so far. If you have not signed up yet, then honestly, "WHAT ARE YOU WAITING FOR?" We are all puzzled as to why you don't want to pay the lowest price and receive the best service from Evergreen Waste Services. Let's help each other out. By signing up, not only will you get your savings, but the whole neighborhood will as well. Let's do this and this is a special request from your ***President of the McDaniel Civic Association.***

If you have any questions, please do contact me, your President of the McDaniel Civic Association, Ms. Billur Dowse, by emailing President@mcdanielcivicassociation.org or calling or texting at 215-738-3741.

We are all counting on you to help us sign up 48 new customers.

Thank you

Billur Dowse