

Evergreen Waste Services
NEIGHBORHOOD DISCOUNT PROGRAM
for McDaniel Civic Association

*Dear Neighbors, we need to help each other so we can
ALL SAVE on our Trash Services*

**Please Help Spread the Word – Get your Neighbors to Sign
 Up - *132 new residents are needed* for us to qualify for
 the *Neighborhood Discount Program***

As the McDaniel Civic Association (MCA), we negotiated the “Neighborhood Discount Program” with Evergreen Waste Services. Currently, within the MCA, there are a total of **543** Evergreen customers (72.4% of the total MCA).

The **current pricing** offered by Evergreen to customers is defined as their “**Residential Fair Market Pricing**” and is broken into two (2) pricing categories. These are non-discounted prices.

Table 1: **Residential Fair Market Pricing** – Current rates (quarterly rates)

Type of Services and prices by the Customer Type	Regular Residential Service <i>(non-Senior plus non-special public servants)</i>	Senior Residents plus Special Public Servants (incl. Police, Fireman, Teachers, or Veterans)
Trash & Recycle Only	\$102	\$99
Trash, Recycle and Yard Waste	\$126 (\$102+\$24)	\$123 (\$99+\$24)

Important facts about the Current “Fair Market Pricing” for both customer types:

- No price difference for 64 or 96-gallon bins

- If you don't want bins but want to use bags, there are no price differences, however, if you switch your bin sizes or bins to bags, there is a one-time \$20 switching fee.
- **“Trash & Recycle Only”** services cover household trash/waste (green bin) + recycling (yellow) – weekly pickup. The pick-up by Evergreen is every Friday and every week. This service also includes Free Christmas tree removal once a year; and one bulk pickup weekly which requires notification in advance to Evergreen. The bulk items could include household furniture, 4 additional kitchen-size trash bags, or 2 contract bags.
- **Yard waste removal** is a separate service and has its own price which is \$96/year broken down quarterly for billing (\$24 more a quarter). (A customer could choose to use yard waste on a quarterly basis at \$45/quarter, but it is not cost-efficient). (See the breakdown of pricing above)
- Pricing is generally quarterly but if the customers choose monthly or annual one-time payment, Evergreen can accommodate the customer.
- The billing is on a revolving quarter so it depends on when you started the services. For example, if you signed up for services on February 15, then your second quarter starts on May 1st, the third quarter starts on August 1st, and the fourth quarter starts on November 1st. (All quarterly payments start on the 1st of the month).
- All customers received a letter from Evergreen on Oct 1, 2022, explaining that they are going to have a \$3/month (or approximately \$0.75/week) price increase effectively. The current prices above reflect these price increases. So as Evergreen current customers, you all had your prices increased after October 2022.

NEW – MCA NEGOTIATED

“NEIGHBORHOOD DISCOUNT PROGRAM”

- **Evergreen** would give the ultimate discounted rate only **after 90% of the MCA residents** become customers.
- **To reach the 90% threshold, we need to have 132 new residents sign up with Evergreen.**

- Community rates will apply to **all residents** in the neighborhood once the threshold is achieved. See **Table 2 - “Negotiated Discount Program”** rates.
- Evergreen is giving MCA **6 months** to achieve that threshold, called the **“Pledge Period”** and will start on **April 17, 2023**. **Special rates will apply only to the new customers (residents) as they sign in**. There is also only one type of pricing, and it is the **“Pledge Period Rates”**. See **Table 3** for the Pledge Period Rates.
- Once the **Pledge Period** starts, Evergreen and the President of MCA (Billur Dowse) will review the number of residents who joined for services. **It is critically important that whoever signs up for Evergreen Services, also notify Billur Dowse so MCA can have an accurate tally to compare.**
- If MCA achieves the 90% threshold before the end of the Pledge Period, everyone will be starting at the prices shown in Table 2 – our Neighborhood Discounted Rate Prices, on the 1st of next month. However, if at the end of the 6-month Pledge Period, MCA has not completely achieved the 90% but MCA is in the 80%, then MCA will negotiate a price somewhere between the Pledge Period Prices and the Neighborhood Discounted Rate Prices.
- At the end of the 6-month Pledge Period (October 17, 2023), if MCA has achieved the 90% threshold, Evergreen will set the prices to the “Neighborhood Discount Program” prices in Table 2, if not achieved before. Evergreen will not increase prices for one year from the start of the “Neighborhood Discount Program” (through October 17, 2024) to all the customers in the MCA.

Table 2: NEIGHBORHOOD DISCOUNT PROGRAM – Negotiated quarterly rates

These rates will be valid if the 90% threshold has been achieved – **Come and join because we only need new 132 residents to sign up.**

Type of Services	Neighborhood Discount Program <i>(applies equally to all residents)</i>
Trash & Recycle Only	\$66
Trash, Recycle and Yard Waste	\$90 (\$66+\$24)

Table 3: PLEDGE PERIOD quarterly rates – Applicable between April 17, 2023 – October 17, 2023

(These rates will be valid **only to the new customers** who sign up with Evergreen to help achieve the 90% threshold)

Type of Services	Pledge Period Program <i>(applies only to new customers until the 90% threshold is achieved)</i>
Trash & Recycle Only	\$87
Trash, Recycle and Yard Waste	\$111 (\$87+\$24)

The current services offered by Evergreen will not change during the Pledge Period or during the Negotiated Neighborhood Discount Period. The services are:

- **“Trash & Recycle Only”** services cover household trash/waste (green bin) + recycling (yellow) – weekly pickup. The pick-up by Evergreen is every Friday and every week. This service also includes Free Christmas tree removal once a year; and one bulk pickup weekly which requires notification in advance to Evergreen. The bulk items could include household furniture, 4 additional kitchen-size trash bags, or 2 contract bags.
- **Yard waste removal** is a separate service and has its own price which is \$96/year broken down quarterly for billing.
- No price difference for 64 or 96-gallon bins – choose whichever fits best for your household. And if you decide to change the bin size, that fee is waived for one time only.
- Starting now please contact Evergreen Customer Services at:

Evergreen Waste Services

302-635-7055

www.evergreenws.com